



**CMR
UNIVERSITY**

Private University Estd in Karnataka State by Act No. 46 of 2013

SCHOOL OF LEGAL STUDIES



**INTOLEGAL WORLD
PRESENTS**

SHORT-TERM CERTIFICATE COURSE ON "THE ART OF CROSS-EXAMINATION"

In Collaboration with
**SCHOOL OF LEGAL STUDIES, CMR UNIVERSITY,
BANGLORE**



20TH MARCH 2025

Book your seats



For more info : www.intolegalworld.com

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ABOUT INTO LEGAL WORLD INSTITUTE

Into Legal World, a unit of Parivritt Enterprises Private Limited, a company registered under the Companies Act of 2013, which is recognised by Ministry of Corporate Affairs, and Department of IT & Electronics, GoUP through its nodal agency Uttar Pradesh Electronics Corporation Ltd. (UPLC). Into Legal World is also a part of Skill India Initiatives. The organization earns recognition from the International Trade Council. The organization has a reputation for providing professional certification courses, publications, and legal consultancy.





ABOUT SCHOOL OF LEGAL STUDIES, CMR UNIVERSITY, BANGALORE

Established in 2003, the School of Legal Studies has been actively engaged in shaping young legal professionals. For six consecutive years, CMR School of Legal Studies has been ranked amongst the top Law colleges in India by leading national magazines. Our students have been highly successful in winning several national level moot court competitions, debate competitions and model parliament competitions, besides securing the top ranks in the Karnataka State Law University examinations

CMR University School of Legal Studies aspires to be recognised as a Principle Centre of Excellence in Law. Striving to attract and facilitate a foray of enterprising, smart, and intelligent young individuals into the legal profession, is a focal point of the CMR University School of Legal Studies.

The School of Legal Studies seeks to emphasize on the integration of enterprising initiatives and creative programmes in the curricular activity, transcending conventional academic orientation so as to inculcate within each of its students, a vibrant and more real outlook towards life and career. Each student in the School of Legal Studies is trained to become a complete professional and a highly-accomplished citizen.

Having made the transition from being affiliated to Karnataka State Law University to being a constituent department under CMR University, we hope not only to emulate our past deeds, but to progress further and reach greater heights in our eternal quest for perfection.

COURSE OVERVIEW

Into Legal World in collaboration with School of Legal Studies, CMS University, Bangalore, has launched a Short-Term Certificate Course on “Art of Cross-Examination” for law students and advocates.

The Course aims to develop the ability of counter-arguments and framing the question in such a way that the truth itself shows up. Through the course, students and advocates will be able to develop the strategies to expose biases, false statements or gaps in the witness recollection.

Where, the courtroom is unpredictable, Witnesses can be evasive, hostile, or unexpectedly persuasive. Some will try to mislead, others might genuinely forget key details, and expert witnesses? They come armed with jargon and confidence. The course will help law students and advocates handle them to win your argument?

Cross-examination is often seen as the true test of a lawyer’s skill. It’s where cases can be won or lost, where a well-placed question can detect a lie, expose a contradiction, or turn a weak argument into a winning one. But let’s be honest—cross-examination is no easy feat. It’s not just about asking questions; it’s about asking the right questions, in the right way, at the right time. It’s about thinking on your feet, staying in control, and knowing when to push and when to hold back.

Into Legal World presents this Short Term 7-Days Certificate Course on “The Art of Cross-Examination”to help you lead the trial, think faster, and cross-examine with confidence. Because in the courtroom, words are your weapon. Let’s make sure you know how to use them



THROUGH THIS COURSE YOU WILL ACHIEVE:

- ✓ The purpose and significance of cross-examination in the trial process.
- ✓ Develop the ability to craft precise, leading questions that steer testimony in the right direction.
- ✓ Develop strategies to expose biases, false statements, or gaps in witness recollection.
- ✓ Handle different types of witnesses in a proceeding.
- ✓ Cultivate confidence in your delivery, voice, and body language during cross-examination.



POINTS TO REMEMBER

- ✓ To be launched from –20th MARCH
- ✓ Fee: Rs. 2500 for Advocates and Professionals
Rs. 2000 for Students
- ✓ Time frame: 7 Days.
- ✓ Access to our high-quality SMART Notes essentially designed for the course.
- ✓ Live classes: 7 days and 7 PM. From 20th March to 27th March, 2025
- ✓ Freelance project assistance.
- ✓ Recorded Lectures: Available on ILW Institute App.
- ✓ Certificate of internship with ILW is also available with this course.



COURSE STRUCTURE

Module 1: Introduction to Cross-Examination

- What is Cross-Examination?
- The Significance of Cross-Examination in Trials
- Overview of the Adversarial System and Courtroom Procedures
- Ethical Boundaries and the Rules of Evidence

Module 2: Preparation Strategies

- Analyzing case files and witness statements.
- Developing a cross-examination plan.
- Curating leading questions and anticipating witness responses.

Module 3: Understanding Witnesses and Their Testimonies

- Types of Witnesses
- Witness Psychology: Understanding Memory, Bias, and Stress
- Handling Hostile and Uncooperative Witnesses

Module 4: Techniques for Effective Cross-Examination

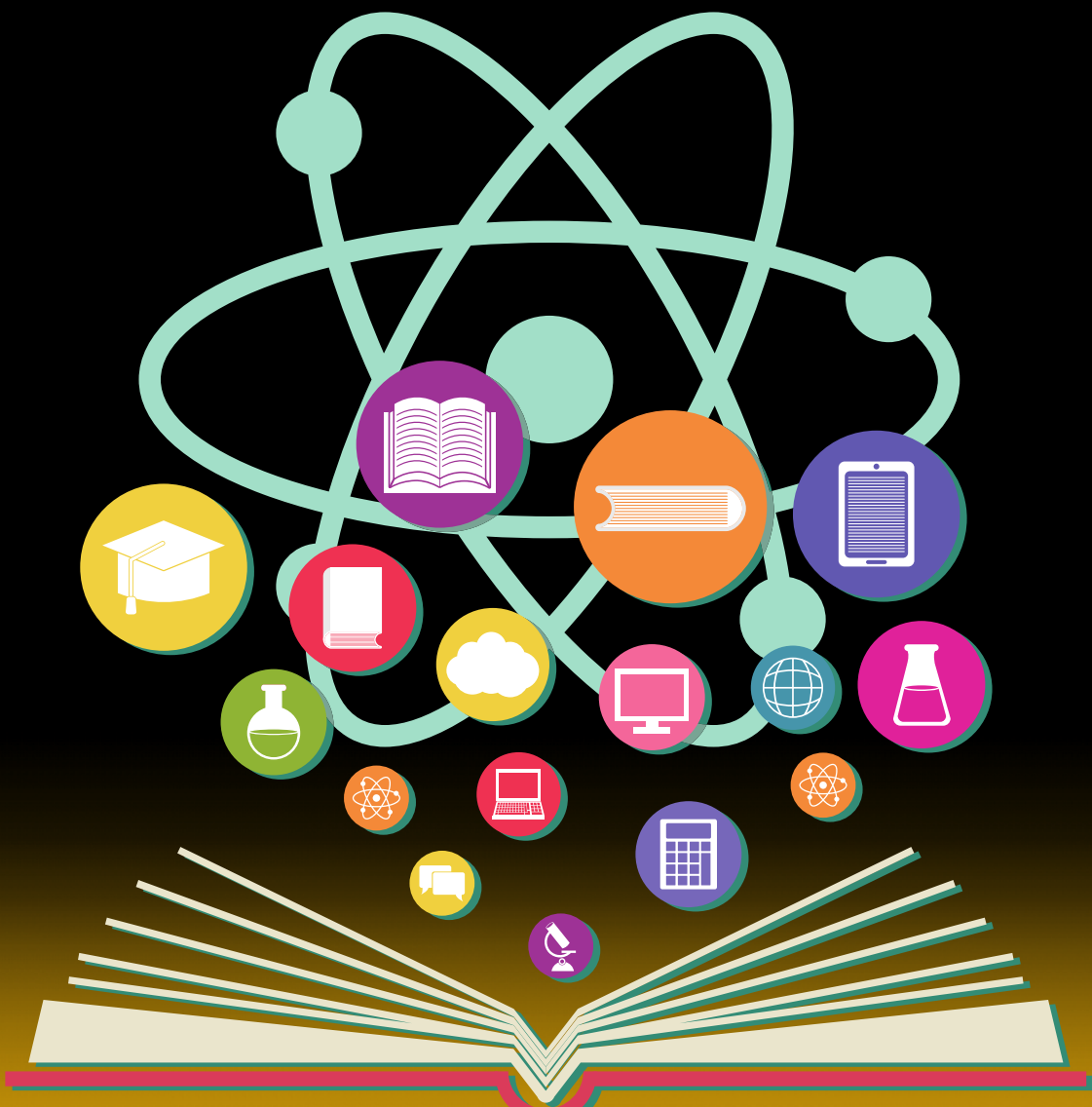
- The Funnel Technique: Starting Broad and Narrowing Down
- Impeachment: Challenging Credibility and Exposing Lies
- How to Maintain Command in the Courtroom?
- Use of Exhibits and Physical Evidence to Strengthen Your Questions

Module 5: Advanced Strategies

- The “Golden Rules” of Cross-Examination
- Cross-Examining Expert Witnesses
- Questioning Police Testimony and Investigative Procedures
- Victim and Vulnerable Witnesses for Sensitive Cases
- Cross-Examining in High-Profile Cases: Lessons from Landmark Trials

WHO SHOULD ATTEND?

- ✓ Law students (including LL.M.) or recent graduates.
- ✓ Advocates.
- ✓ Paralegals and Legal Assistants
- ✓ Legal Educators and Academicians
- ✓ Anyone interested in pursuing this course.



CERTIFICATION

Participants who successfully complete the course requirements, including assessments and assignments, will be awarded a certificate of completion in Certificate Course on “The Art of Cross-Examination” with School of Legal Studies, CMS University, Bangalore. This recognition of your efforts and achievements will not only enhance your professional profile but also demonstrate your commitment to industry best practices.

Authenticity of Certificate: Into Legal World Institute, a unit of Parivritt Enterprises Private Limited, is a world class platform for legal education and holds a membership of International Trade Council. UPIT, Govt of Uttar Pradesh, Startup India, Govt of India and is a part of Skill India Initiatives. Certificate holds authenticity from the organization as mentioned above.



**REGISTER
NOW!!**

FACULTY DETAILS



Adr (Dr.) A.P. Singh
Senior Advocate, Supreme Court of India. Expertise in Criminal Matter and Trial Advocacy. Over 35 Years of Experience.



Advocate Supreme Court of India, Formerly Enforcement Directorate, Ministry of Finance, New Delhi
Partner at Law Firm, New Delhi. Eminent Faculty - CDTI, BPR&D, MHA, New Delhi.



Adv Akshat Srivastava
Advocate, Supreme Court of India. More than 10 years of experience in trial advocacy in Criminal Matters and Constitutional Matters. Practice in Supreme Court, Lucknow High Court.



Adv Anuj Dwivedi
Advocate, Supreme Court of India - Adv. Anuj Dwivedi is an accomplished advocate known for his extensive practice in the Supreme Court of India, Delhi High Court, P&H High Court along with various other High Courts, District Courts, and Tribunals across India.

Register

NOW

CONTACT US

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Legal World Foundation**

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