

Event Introduction-

GCBPP takes this initiative to impart the practical knowledge of Contract Law and Procurement procedure to non-law executives. This Programme shall be instrumental in capacity building of PSU, ULBs, private companies and management and legal consultancies.

It will facilitate candidates from non-legal background to understand the legal nuances with ease. This programme promises its participants to get hands on knowledge in the area of Contract Law and Contract Management. In addition to EPC Contracts and Service Contracts (common to many businesses and Government Departments), this programme caters to structuring of Public Private Partnership Contracts as well.

Contact Us

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GUJARAT NATIONAL LAW UNIVERSITY

Attalika Avenue Knowledge Corridor,
PDPU Rd, Koba, Gujarat 382426

Live-Online Capacity Building Programme -

Contract Management for Working Professionals



**GUJARAT NATIONAL LAW
UNIVERSITY**

under the aegis of GNLU Centre for Business & Public Policy

- **Eligibility:**



Employees working in Public Sector Undertakings (PSUs), Urban Local Bodies (ULBs), private companies, and management & legal consultancies who encounters contract drafting, contract negotiation, and procurement and bid process management.

- **Intake & Deadline for Application:**



Intake is capped at 50 participants from the above stated eligible working professionals. Seats are booked on *first come first serve* basis. Interested working professionals should apply on or before 10th October, 2021, 23:59 hours.

Objectives of the Event

- *To appreciate the nuances of Contract Law and build comprehensive understanding of the Contract Law*
- *To develop skills that facilitates
 - (i) *project structuring; especially the structuring of complex Public Private Partnerships, and*
 - (ii) *design of procurement methods and documents including tender documents and contracts**
- *To build in a comprehensive understanding of the entire bid process management process including evaluation, pre-bid meetings, contract closure and post closure management.*
- *Understanding and managing sensitivity around procurements and tendering in public sector environment or large-scale private sector environment.*
- *Understanding the nuances of contract management and arbitration.*

• Topics covered in the Programme:

✓ Essentials of valid contract	✓ Standard bid documents, tender and award of tenders
✓ Formation of contract	✓ Letters of credit, bank guarantee, and performance guarantee
✓ Nuances of Online Procurement	✓ Confidentiality clauses and exemption/ exclusion clauses
✓ Breach and remedies in the event of breach	✓ Jurisdiction of courts, arbitration and dispute resolution
✓ Impossibility of performance (force majeure & frustration)	✓ Contracts and taxation
✓ Forfeitures, loss and damages	✓ Structuring Public Private Partnership contracts
✓ Condition, warranty, merchantability and quality of goods	✓ Sectoral experience in Contract Management
✓ Risk, loss and indemnities	✓ Contract Negotiation
✓ Transportation, delivery, and Incoterms	✓ Economics of Contract
✓ Price variation and price escalation	✓ Standard bid documents, tender and award of tenders

Previous Editions

In the past, GCBPP's programmes in the area of Contract Management attracted participants from the likes of –

- Gujarat Maritime Board
- Guj Info Petro Limited
- Gujarat Alkalies and Chemical Ltd
- Gujarat State Energy Generation
- GSPC Pipavav Power Company Ltd
- GSPC Kakinada
- Ahmedabad Municipal Corporation
- Ahmedabad Janmarg Ltd
- Sabarmati Riverfront Development Corporation Ltd
- TATA Consulting Engineer
- Aptara Corporation

Resource Persons

- Prof. (Dr.) G. Raghuram
Former Director,
IIM Bangalore
- Prof. (Dr.) K.V.S Sarma
Director,
MNLU Aurangabad
- Mr. Gautam P. Patel
Director & Principal
Consultant
Coordinates Consulting
- Mr. Ratan Kumar Singh
Founder & Partner
RKS Associate Advocates
& Legal Consultants
- Prof. (Dr.) Sairam Bhat
Professor of Law
NLSIU Bangalore
- Prof. (Dr.) Ritu Gupta
Professor of Law
NLU Delhi
- Dr. R.K Singh
Associate Professor of Law
GNLU, Gandhinagar
- Dr. Vikas Gandhi
Associate Professor of Law
GNLU, Gandhinagar
- Dr. Mahesh L. Chaudhary
Assistant Professor of
Management & Dean,
Students' Welfare
GNLU, Gandhinagar
- Dr. Hitesh Kumar Thakkar,
Assistant Professor of Economics
GNLU, Gandhinagar
- Dr. Niyati Pandey
Assistant Professor of Law
GNLU, Gandhinagar
- Mr. Satya Ranjan Mishra
HoD, Commerce & Management
Department & Assistant Professor of
Commerce, GNLU, Gandhinagar

- **Programme Schedule:**

Programme will be held from 15th October, 2021 to 3rd November, 2021. On weekdays live-online classes shall be held from 18:30 to 20:00 hrs.

On Saturday classes shall be from 09:00 to 12:15 with half an hour break and 14:00 to 17:30 with half an hour break. There shall be no sessions on Sunday.

- **Evaluation:**

Participants will be evaluated on the basis of MCQs/ Short Assignments. For the successful completion of the programme participants are required to complete the given tests/ assignments and the participants will be issued Successful Completion Certificate of the Programme.

- **Fees and Fees Payment:**

Fees of Rs. 11,800/- shall be paid visiting the below-mentioned payment link (*inclusive of 18% GST*)

Payment Link –

<https://www.onlinesbi.sbi/sbicollect/icollecthome.htm>