



OCTOBER 31- NOVEMBER 2

2025



V NLIU-CAM NATIONAL COMMERCIAL NEGOTIATION COMPETITION

COMPETITION BROCHURE





The National Law Institute University, Bhopal is one of the premier legal institutions in India and has consistently been ranked among the top 5 National Law Universities in the country since its inception in 1997. It is located in the scenic forests of Bhopal and aims to foster intellectual growth to benefit the development of law and justice in the nation. NLIU Bhopal boasts of a team of experienced faculty members who are experts in various areas of law.

The University has a successful history with alumni in various fields of law worldwide. The campus provides a peaceful environment for students to study and the university is dedicated to cultivating their intellect and preparing them for successful careers.



With nearly two decades of experience, the NLIU Centre for Alternative Dispute Resolution (“CADR”) is the oldest Alternative Dispute Resolution (“ADR”) centre in the country, and continues to promote the culture of mediation and negotiation across the globe. CADR, supported by an efficient student body and a robust infrastructure, delivers professionally managed competitions, courses, and lecture series, among various other initiatives.

CADR was established as the Alternative Dispute Resolution Cell in 2007 and since its inception, the Centre has continuously contributed to the evolving landscape of ADR, both in India and beyond.

The Vice Chancellor of NLIU was the driving force behind the establishment of the Cell, laying its foundational stepping stones, and in 2024, he elevated the Cell to a Centre, empowering us to further our mission. The CADR focuses on disseminating knowledge about alternative dispute resolution through theoretical and empirical means.

The CADR conducts workshops and training sessions on Mediation and Negotiation for both vocational and tournament-based operations, as well as intra-college participant pool cum tournament. It has successfully organized India’s premier Mediation Tournament, the NLIU-INADR International Mediation Tournament and collaborates with organizations such as INADR and ICC.



The NLIU-CAM National Commercial Negotiation Competition is NLIU-CADR's flagship negotiation competition, designed to foster empirical learning in a commercial context. At its core, the competition reflects the dynamics of real-world negotiations, where participants strive to maximize both tangible and intangible gains while collaboratively pursuing the most strategically beneficial outcomes for their clients.

We are proud to present the 6th edition of this prestigious competition, formerly known as the NLIU International Negotiation Competition (NINC), and now rebranded as NC3 in association with Cyril Amarchand Mangaldas as the Title Partner. Building on its successful legacy, this edition promises to set yet another benchmark in the field of negotiation-based competitions.

First launched in 2020 in collaboration with Khaitan & Co., NC3 has since grown into one of the most sought-after platforms for negotiation enthusiasts. Over the years, it has witnessed both offline and online editions, attracting participation from leading law schools across India and beyond. With the association of Cyril Amarchand Mangaldas, the Competition has achieved new heights of excellence, credibility, and industry relevance.

Each participating team will comprise two key roles – the Client and the Counsel – a structure that reflects the practical nuances of negotiation while adding depth and complexity to the competitive experience.

With its emphasis on commercial negotiation, a carefully curated pool of participants, and an esteemed panel of judges, NC3 offers an unparalleled opportunity for aspiring lawyers to sharpen their negotiation skills and establish themselves on a national stage.



I. FORMAT OF THE TOURNAMENT

The Competition will be in a negotiation format, where each team will consist of two participants – one client and one counsel. To ensure a refined competitive level, the Centre will select 30 teams in total on the basis of ADR Achievements and Curriculum.

The competition will constitute three rounds leading up to the final, proceeding on the basis of cumulative score. The Preliminary Rounds (2) will be conducted first, where all 30 teams will compete. On the basis of their scores, the top 8 teams will advance to the Quarter-Final round. From there, the top 4 scoring teams will proceed to the Semi-Final round. The 2 highest-scoring teams from the Semi-Finals will then negotiate in the Final Round.

II. REGISTRATION PROCESS

- a. Teams which desire to participate in the competition must fill the Google Form.
- b. The Organizing Committee will select the top 30 teams on the basis of such applications and proceed to send application invites to the meritorious teams.
- c. The selected teams will be required to fill the Google Form by the 12th of October, 2025 and final payment has to be done by the 18th of October, 2025.

III. ELIGIBILITY

- i. The participation is open to all students pursuing a bachelors' degree.
- ii. The client and the counsel in a team should be from the same university.



IV. REGISTRATION FEES

INR 7500 per team

V. COACH

Every team may be accompanied by one coach. The registration fee for the coach is INR 1500.

The team coach is also permitted to attend their team's negotiation rounds, however would not be allowed to assist the team during the Confidential Information release. The team coach shall also receive a certificate of recognition at the conclusion of the Competition.

VI. AWARDS

Winning Negotiating Team [Internship & Cash Prize]
Runners-up Negotiating Team [Internship & Cash prize]
Best Client [Internship & Cash Prize]
Best Counsel [Internship & Cash Prize]
Spirit of the Competition [Internship]

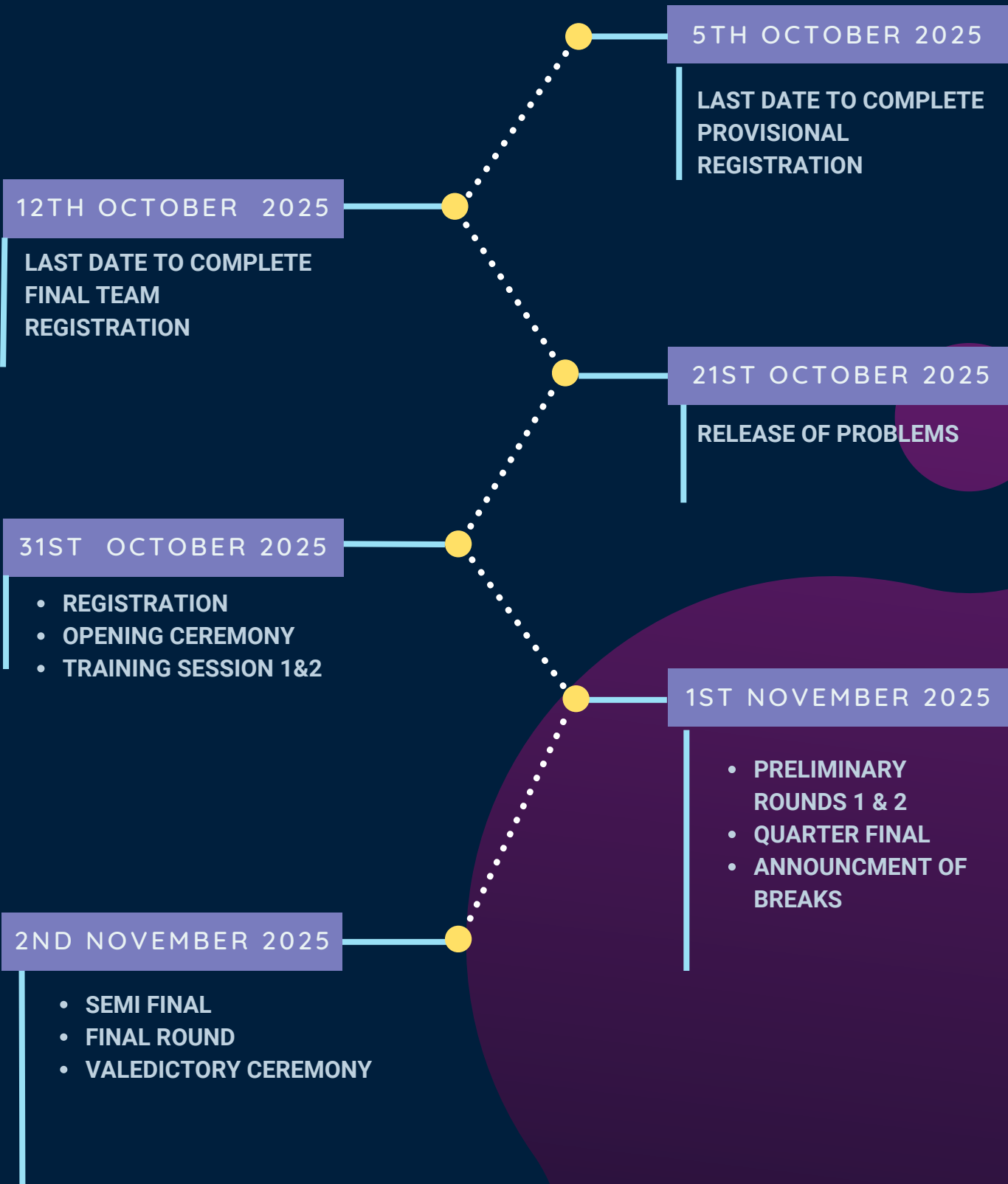
Follow our social media handles and stay tuned for updates on the exciting cash prizes and rewards.

VII. TRAINING SESSION

This competition will also provide an opportunity for the participants to develop the requisite negotiation and communication skills through various training sessions conducted by industry professionals from all around the globe.

Basic training dealing with the functioning of an online competition shall also be incorporated for judges as well as participants.







DR. S SURYA PRAKASH

VICE CHANCELLOR, NLIU
PATRON, CADR



DR. MANISH YADAV

CHAIRPERSON, CADR

MEET THE CORE COMMITTEE



ADITI SRIVASTAVA

JOINT CONVENOR
+91 93112 91900



SWASTIKA GANGULY

JOINT CONVENOR
+91 93998 64172



RYAN

SECRETARY
+91 70275 19998



RAAGHAV KHERA

JOINT-TREASURER
+91 80763 80982



SWADHA CHANDRA

JOINT-TREASURER
+91 75418 18866



CENTRE FOR ALTERNATIVE DISPUTE RESOLUTION

NATIONAL LAW
INSTITUTE
UNIVERSITY
KERWA DAM ROAD,
BHOPAL
M.P.- 462004
INDIA



ninc@nliu.ac.in



@nliuadrc



@cadrmediawing



/nliummediation



adrc.nliu.ac.in



Centre for Alternative
Dispute Resolution, NLIU